>>> Catalyzing Finance for Solar Energy in India

Arjun Guha
Energy Sector Specialist
KfW Office New Delhi

The Future of Solar Energy in India
PDPU, Gandhinagar, 23 September 2013

KFW

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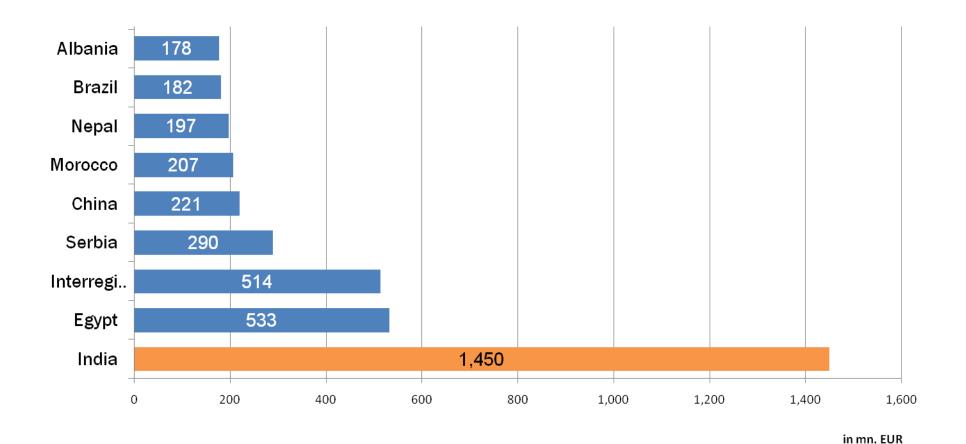
>>> KfW Bankengruppe at a glance

KFW

Domestic business International business We promote Germany We ensure We promote internationalisation development **Business Area Business Area Business Area Business Area Business Area Promotion of** Mittelstandsbank Privatkundenbank Kommunalbank **Export and Project Finance Developing and Transition** Countries Promotion Financing municipal Promotion SMEs. International Promotion of construction infrastructure projects business founders, project and developing and of new housing and export finance transition countries and modernisation start-ups global loans as well as education **Promotion of Climate and Enviornmental Protection KFW** KFW IPEX-Bank **KFW** KFW DEG

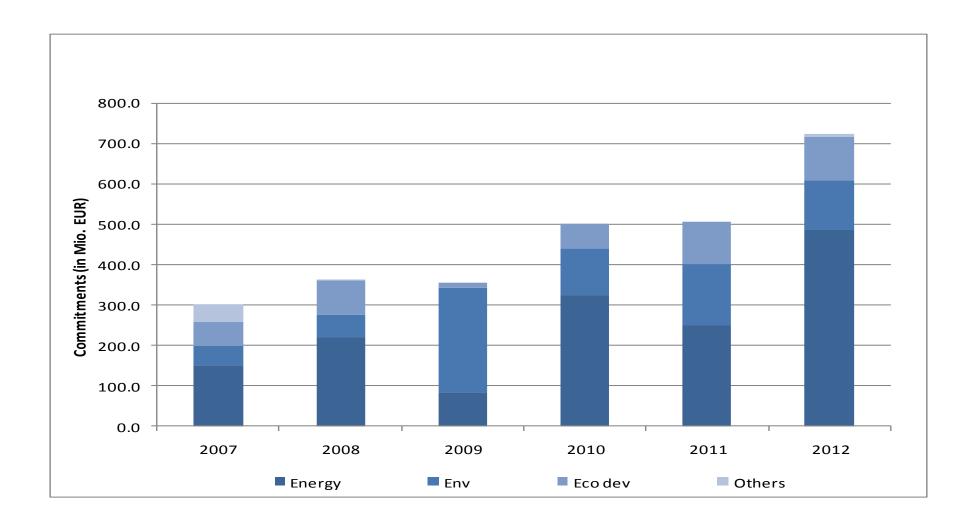


>>> KfW's Energy portfolio in India compared to other countries



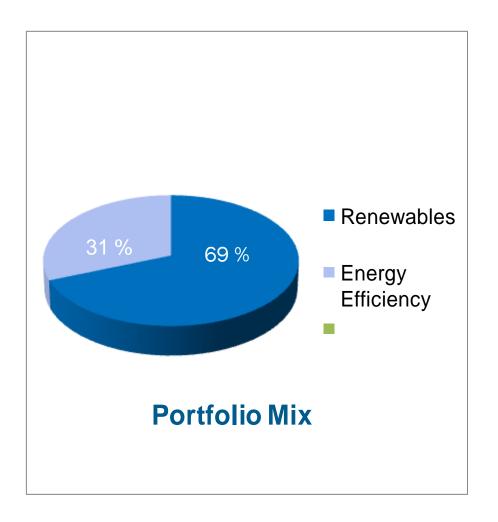


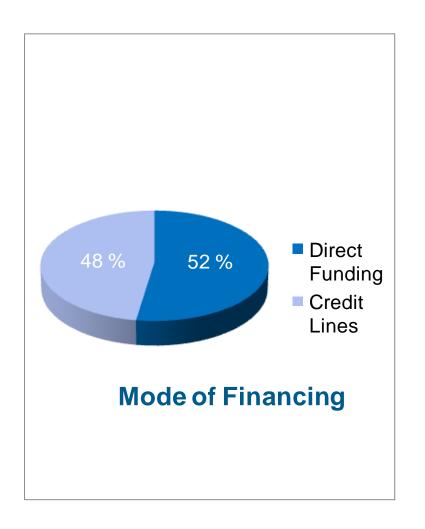
>>> Overview of FC Commitments in India (2007-2012)





>>> Ongoing Energy Portfolio in India







>>> Solar Projects in India financed by KfW

- Our financing in the solar sector is mostly structured as re-financing of loans of IREDA, REC and IIFCL.
- › KfW has invested 290 million Euros (2,000 crore Rupees) in 13 projects.
- › KfW's largest investment in the solar sector is the 150 MW Sakri project implemented by MAHAGENCO in the state of Maharashtra.
- Up to now KfW has only financed PV projects but is also looking at options for CSP projects in India and "land neutral" solar energy projects.

>>> Sakri: The largest PV plant in India is financed by KfW



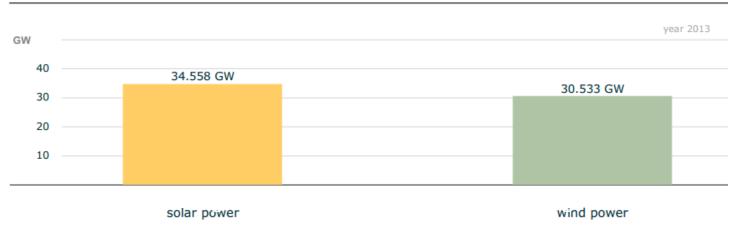
- Borrower: Government of India Executing Agency: MAHAGENCO
- › Loan EUR 250 Million (Reduced Interest Loan) Grant for Technical Assistance EUR 0.7 Million
- Date of loan signing: 10 August 2011
- Currently 125 MW are already producing power
- Estimated electricity generation: 216 GWh p.a. Estimated CO2 Reduction 186,000 tons p.a.

>>> German Solar growth story: Facts

- > RE act of 2000
 - Priority to RE sources
 - Streamlined permitting
 - > Investment protection 20 years FiT
 - Readily available finance
 - Opened up the grid for solar and wind
 - Most reliable grid in Europe

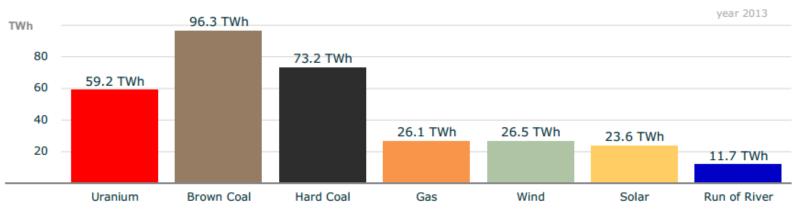
>>> Power generation by sources in Germany in 2013

Installed solar and wind power



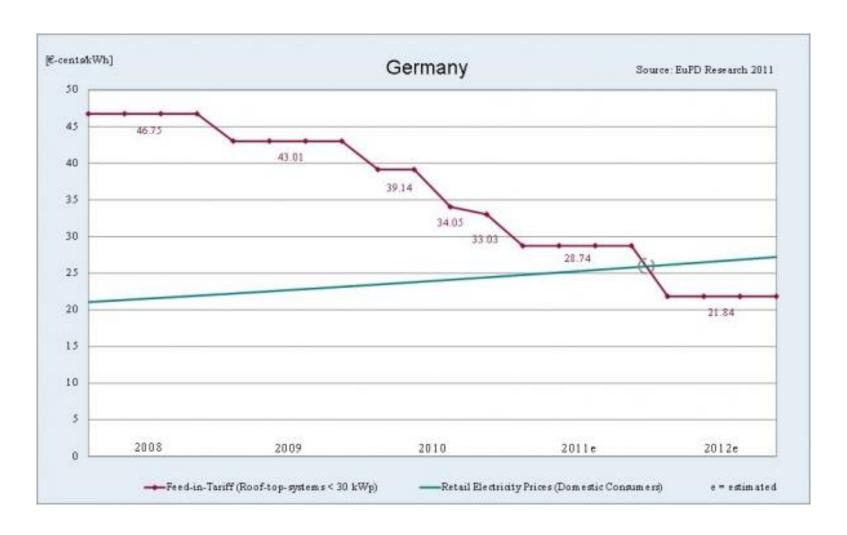
Graph: B. Burger, Fraunhofer ISE; data: Bundesnetzagentur

Electricity production: first eight months 2013

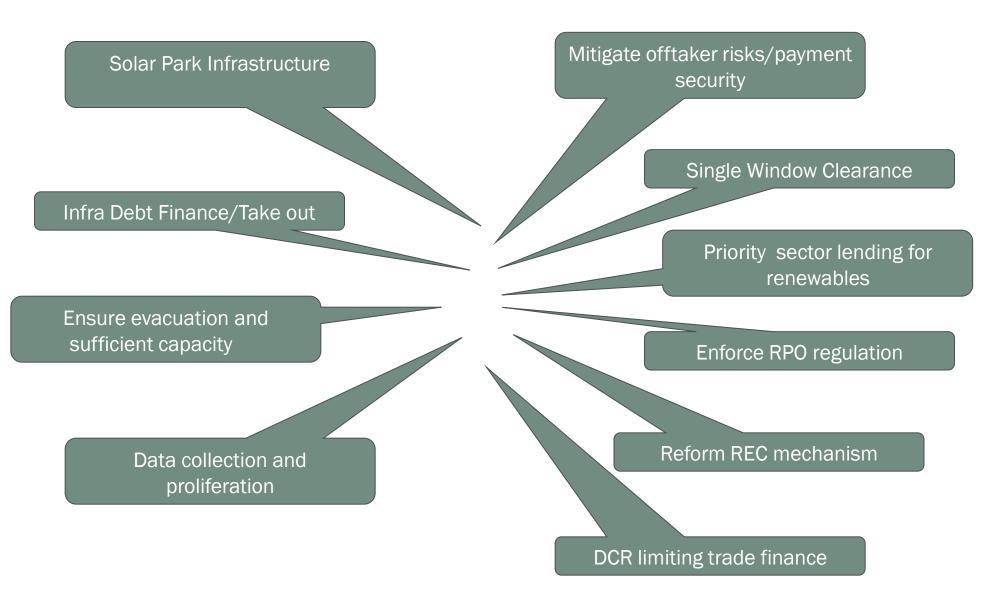


Graph: B. Burger, FraunhoferISE; data: European Stock Exchange EEX, energetic corrected values

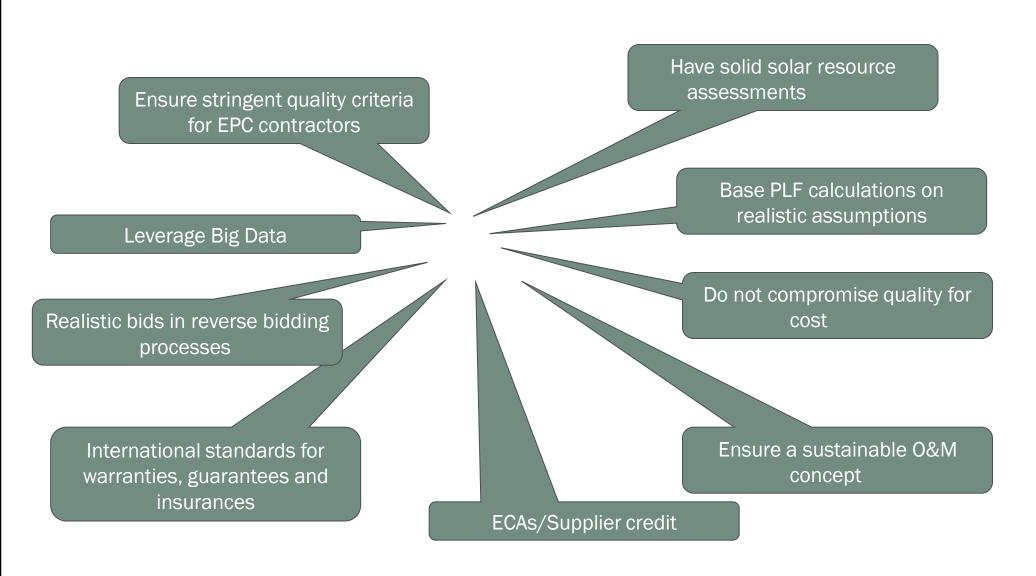
>>> Consumer tariff versus Solar FiT



>>> Increasing the financing for solar projects - Policy & Regulation



>>> Increasing the financing for solar projects - Developers





Contact Information:

Arjun Guha KfW Office New Delhi 21, Jor Bagh New Delhi 110003 India

T.: +91 11 24 64 71 13

E.: Arjun.Guha@kfw.de

W.: www.kfw.de

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